

Watkins Price List for March 2010

Item numbers, U.S. retail prices, and product descriptions. Sale prices are in bold-faced type with ♦ symbols.

GOLD MEDAL GOURMET FOODS

Gift Assortments

05960 \$30.99 Gold Medal Assortment
00529 71.87 Spice Rack

Double Strength Vanilla Extract

01007♦\$10.99 Vanilla, Clear, 11 oz.
(reg. \$11.99)
01076 69.99 Vanilla, Clear, 1 gal.
01008 14.99 Vanilla, Original, 11 oz.
01077 119.99 Vanilla, Original, 1 gal.

Organic Vanilla Extracts

00402 \$8.99 Pure Vanilla, 2 oz.
00403 5.99 Pure Vanilla, 1 oz.

Baker's Size Extracts, 6 oz.

01191 \$9.99 Almond
01192 9.99 Butter
01194 9.99 Coconut
01195 9.99 Lemon
01197 16.99 Pure Vanilla
01196 10.99 Vanilla, D.S., Original

All-Natural Pure Extracts, 2 oz.

00391♦ \$5.59 Almond (reg. \$5.99)
00395♦ 4.59 Lemon (reg. \$4.99)
00392♦ 4.59 Orange (reg. \$4.99)
00394♦ 4.59 Peppermint (reg. \$4.99)

Extracts & Flavors, 2 oz.

21380 \$4.99 Almond
21381♦ 4.59 Banana (reg. \$4.99)
21392 4.99 Butter
21364 5.99 Caramel
21398 4.99 Chocolate
21383 4.99 Coconut
21395♦ 4.59 Lemon (reg. \$4.99)
21385 4.99 Maple
21365 4.99 Peanut Butter
21389♦ 4.59 Pineapple (reg. \$4.99)
21705♦ 4.59 Raspberry (reg. \$4.99)
21391 4.99 Rum
21386♦ 4.59 Strawberry (reg. \$4.99)
21375 4.99 Vanilla, D.S., Clear
21390 5.99 Vanilla, D.S., Original
21376 5.99 Vanilla Nut

Pepper & Cinnamon (Tins)

01141 \$15.49 Black Pepper, 12 oz.
(granulated, highest quality)
01140♦ 7.99 Black Pepper, 6 oz.
(granulated, highest quality) (reg. \$8.99)
01115 6.99 Cinnamon, 6 oz.

100% Organic Herb/Spice (Tins)

00503 \$4.99 Basil
00510 5.99 Beef Seasoning
00511 5.99 Chicken Seasoning
00591♦ 4.49 Chili Powder (reg. \$4.99)
00598♦ 4.49 Cinnamon (reg. \$4.99)
00507 5.99 Cloves (Ground)
00592♦ 4.49 Cumin (reg. \$4.99)
00505 4.99 Curry Powder
00509 4.99 Dill
00500 4.99 Garlic Powder
00595♦ 4.49 Ginger (reg. \$4.99)
00590 5.99 Ground Black Pepper, 4 oz.
(larger tin than others, does not fit spice rack #00515)

00596♦ 4.49 Mustard (Dry) (reg. \$4.99)
00589♦ 5.99 Nutmeg (reg. \$6.49)
00501 4.99 Onion Powder
00594♦ 4.49 Oregano (reg. \$4.99)
00593♦ 4.49 Paprika (reg. \$4.99)
00508 4.99 Parsley
00504 4.99 Rosemary
00506 4.99 Sage
00502 4.99 Thyme
00515 21.99 Spice Rack for Organic Tins (limited quantities)

All-Natural Herbs and Spices

01920 \$5.49 Allspice
01921♦ 4.49 Basil (reg. \$5.49)
01923 5.49 Cayenne (Red) Pepper
01924 5.49 Celery Seed
01949 5.49 Chili Powder
01925♦ 4.49 Cilantro (reg. \$5.49)
01926 5.49 Cinnamon
01927 5.49 Cloves (Ground)
01955 5.49 Cloves (Whole)
01928 5.49 Cumin
01966 5.49 Curry Powder
01929♦ 4.49 Dill (reg. \$5.49)
01930 5.49 Garlic Flakes
01931 5.49 Garlic Granules
01932 5.49 Ginger
01974♦ 4.49 Italian Seasoning (reg. \$5.49)
01933 5.49 Lemon Peel
01934♦ 4.49 Marjoram (reg. \$5.49)

01935 5.49 Minced Green Onion
01936 5.49 Mustard (Dry)
01937 5.49 Nutmeg
01938 5.49 Onion Flakes
01939 5.49 Onion Granules
01940 5.49 Orange Peel
01941♦ 4.49 Oregano (reg. \$5.49)
01942 5.49 Paprika
01943♦ 4.49 Parsley (reg. \$5.49)
01944 5.49 Red Pepper Flakes
01945♦ 4.49 Rosemary (reg. \$5.49)
01946♦ 4.49 Sage (reg. \$5.49)
01947 5.49 Tarragon
01948♦ 4.49 Thyme (reg. \$5.49)

All-Natural Herbs/Spices (Tins)

00517 \$4.99 Beef Seasoning
00518 4.99 Chicken Seasoning
60396 3.99 Ground Black Pepper, 2 oz

All-Natural Peppers & Blends

02005 \$5.49 Lemon Pepper (no sod.)
02006 5.49 Onion & Garlic Pepper

All-Natural Whole Peppercorns

02011 \$5.49 Black Tellicherry Pcorns
02007 5.49 Garlic Peppercorn Blend
02008 5.49 Royal Peppercorn Blend
02012 5.49 Sea Salt

Grinders (available 3/31/10)

00530♦ \$4.99 Black Tellicherry Pcorns (reg. \$5.99)
00533♦ 4.99 Savory Pcorn Blend (reg. \$5.99)
00532♦ 4.99 Royal Peppercorn Blend (reg. \$5.99)
00531♦ 4.99 Sea Salt (reg. \$5.99)

Snack and Dip Seasonings

02050 \$8.99 Bacon & Cheddar
02051 8.99 Bacon & Horseradish
02068 8.99 Bacon & Onion
02069 8.99 Blazin' Cajun
02054 8.99 Crab
02055 8.99 Cucumber & Dill
02072 8.99 Fiesta
02056 8.99 Garden Vegetable
02057 8.99 Garlic & Dill
02062 8.99 Salsa & Sour Cream
02065 8.99 Tomato & Horseradish

Gourmet Seasoning Blends

01960 \$5.49 All-Purpose
01961 5.49 Apple Bake
01913 5.49 Barbecue Seasoning
01963 5.49 Chicken
01959 5.49 Chili
01987 5.49 Coleslaw
01989 5.49 Fish/Seafood
01912 5.49 Garlic Herb
01972 5.49 Grill Seasoning
01973 5.49 Ground Beef
01976 5.49 Meatloaf
01977 5.49 Omelet & Soufflé
01979 5.49 Pizza Seasoning
01986 5.49 Potato Salad
21143 6.99 Poultry Seasoning 1.58 oz.
01982 5.49 Pumpkin Pie Spice
01985 5.49 Soup & Vegetable

Flavored Salts

01993 \$5.49 Butter
01998 5.49 Garlic
21992 5.99 Seasoning Salt, 6.7 oz.

All-Natural Grapeseed Oils

01528 \$11.99 Citrus & Cilantro
01527 11.99 Garlic & Parsley
01535 11.99 Original

Grapeseed Oil Liquid Spices

01896 \$8.99 Chipotle
01892 8.99 Garlic

Bread and Pizza Crust Mixes

02600 \$5.99 Watkins Bread Mix
05333 5.99 White Deep-Dish Pizza
05334 4.99 Whole-Wheat Thin Pizza

Cookbook

09453 \$10.99 Watkins Vanilla Classic Recipes (limited supply)

Sauces

01168 \$9.99 Meat Magic
01150 5.99 Original BBQ sauce, ready to use
01169 7.99 Steak Sauce

Miscellaneous

01038 \$4.99 Baking Cocoa
01039 4.99 Baking Powder
01040 6.99 Cooking Spray

Soup and Gravy Bases

21175 \$8.99 Beef
21176 8.99 Chicken
21179 8.99 Cream
21177 8.99 Mushroom
21178 8.99 Onion

Gravy Mixes

05704 \$8.99 Country Gourmet
21173 8.99 Roasted Turkey Gourmet

Dessert and Frosting Mixes

21012 \$6.99 Banana
21013 6.99 Butterscotch
21014 6.99 Chocolate
21015 6.99 Coconut
21016 6.99 Lemon
21018 7.49 Tapioca
21019 6.99 Vanilla

Gourmet Beverage

05311 \$6.99 Chai Latte

SATISFACTION GUARANTEED

If a Watkins product used in your home is, for any reason, considered not to be satisfactory, please return it to Watkins or your local Independent Watkins Associate for exchange or full refund of purchase price.

NATURAL J.R. WATKINS PERSONAL CARE

Hand & Body Lotions

| | | |
|-------|--------|------------------|
| 20470 | \$9.99 | Aloe & Green Tea |
| 20486 | 9.99 | Lavender |
| 20487 | 9.99 | Lemon |
| 20520 | 9.99 | Mango |
| 20474 | 9.99 | Vanilla |

Body Creams

| | | |
|-------|--------|------------------|
| 40507 | \$8.99 | Aloe & Green Tea |
| 40508 | 8.99 | Lavender |
| 40509 | 8.99 | Lemon |
| 40516 | 8.99 | Mango |
| 40510 | 8.99 | Vanilla |

Body Oils (2 fl. oz.)

| | | |
|-------|--------|------------------|
| 20505 | \$6.99 | Aloe & Green Tea |
| 20514 | 6.99 | Lavender |
| 20515 | 6.99 | Lemon |
| 20506 | 6.99 | Mango |

Hand and Cuticle Salves

| | | |
|-------|--------|------------------|
| 10490 | \$7.99 | Aloe & Green Tea |
| 20481 | 7.99 | Lavender |
| 20521 | 7.99 | Lemon |
| 10495 | 7.99 | Mango |

Facial Care

| | | |
|-------|---------|------------------------|
| 20500 | \$10.99 | Daily Cleansing Cream |
| 20502 | 15.99 | Divine Day Cream |
| 20501 | 10.99 | Gentle Pore Scrub |
| 20503 | 15.99 | Nourishing Night Cream |

Specialty Bath

| | | |
|-------|--------|----------------------------|
| 20471 | \$9.99 | A> Body Wash NEW! |
| 20485 | 10.99 | Calming Lavender Bath Soak |

Hair Care

| | | |
|-------|--------|---------------------------------------|
| 23327 | \$9.99 | A> Daily Conditioner (coming Feb 1) |
| 23326 | 9.99 | A> Daily Shampoo |

Foot Care

| | | |
|-------|---------|-------------------------|
| 20479 | \$10.99 | Smoothing Foot Scrub |
| 20478 | 10.99 | Rejuvenating Foot Cream |

Lip Balms

Buy any one of these and get new Medicated Lip Balm for \$1.75.

| | | |
|-------|--------|---------------------------|
| 23535 | \$3.49 | Medicated - NEW! |
| 13533 | 3.49 | Natural Beeswax |
| 23534 | 3.49 | Weatherproofing Raspberry |

Lip Tints

| | | |
|-------|--------|--------------------------|
| 20223 | \$4.99 | Lip Tint, Berry Charming |
| 20222 | 4.99 | Lip Tint, Mauve-lous |
| 20221 | 4.99 | Lip Tint, Strike-a-Rose |
| 20220 | 4.99 | Lip Tint, Tickled Pink |

Oral Care

| | | |
|-------|--------|---|
| 12321 | \$5.99 | Natural Peppermint Toothpaste (avail 12/1/09) |
|-------|--------|---|

Sun Screen

| | | |
|-------|----------|--|
| 12307 | ◆\$10.99 | Natural Sun Screen SPF-30 (reg. \$11.99) |
|-------|----------|--|

Sets and Kits

| | | |
|-------|---------|----------------------------------|
| 20533 | \$15.99 | Head to Toe |
| 22345 | 24.97 | Lemon Body Care |
| 20530 | 15.99 | Life's a Beach (coming Apr 15) |
| 20235 | ◆ 12.99 | Lil Lip Combo (reg. \$14.99) |
| 20537 | ◆ 14.99 | Lil Lotion Bundle (reg. \$15.99) |
| 20231 | ◆ 12.99 | Lip Tint Trio (reg. \$14.99) |
| 20534 | 23.97 | Mango Total Body |
| 20532 | 15.99 | Manicure Pack |
| 20531 | 10.99 | On the Go Kit |

TRADITIONAL J.R. WATKINS PERSONAL CARE

Deodorant

| | | |
|-------|--------|------------------------------|
| 10534 | \$6.99 | Deodorant - Aloe & Green Tea |
|-------|--------|------------------------------|

Hand Cream

| | | |
|-------|--------|-----------------------|
| 10484 | \$6.99 | Ultra-Rich Hand Cream |
|-------|--------|-----------------------|

NATURAL BASED REMEDIES AND SUPPLEMENTS

Natural Based Remedies

| | | |
|-------|--------|--|
| 12309 | \$7.99 | Deep Muscle Cooling Gel |
| 12311 | 7.99 | Deep Muscle Warming Balm |
| 12305 | 8.99 | Menthol Camphor Bath Soak |
| 02340 | 8.99 | Menthol Camphor Relief Mist |
| 12315 | 9.99 | Menthol Camphor Vapor Rub (coming 1st Qtr 2010) |
| 02351 | 11.99 | Menthol Lavender Drops |
| 02350 | 9.99 | Pain Relieving Liniment Spray |
| 02317 | 12.99 | Pain Relieving Liniment (Watkins Red Liniment), 11 oz. |

Weight Management

| | | |
|-------|---------|--|
| 02280 | \$19.99 | Reduce Plus, 60 |
| 02090 | 8.99 | SoyNilla |
| 02283 | 19.99 | TheraTrim, 60 |
| 02284 | 29.99 | TheraTrim Value Pack (#02280 & #02283) |

Immune Boost Energy Drink (available mid-March)

| | | |
|-------|----------|---|
| 02285 | ◆\$15.99 | Immunery Drink Mix (Buy one, get the second for \$8.00) |
|-------|----------|---|

Natural-Based Supplements

| | | |
|-------|---------|-------------------------|
| 01461 | \$16.99 | Aloe Vera Juice, 1 Gal |
| 02275 | 21.99 | Brain Plus, 60 |
| 02271 | 9.99 | Children's Chewable, 60 |

| | | |
|-------|---------|---|
| 02277 | 28.99 | E+CoQ10 Softgels, 30 |
| 02269 | ◆ 13.99 | Eye Care Formula, 30 (reg. \$14.99) |
| 02263 | 14.99 | Female Formula, 30 |
| 02268 | ◆ 17.99 | Fruit/Veggie Complex, 60 (reg. \$18.99) |
| 01465 | 12.99 | Garlic Oil Softgels, 120 |
| 02267 | 12.99 | Inner Cleanse/Restore, 30 |
| 02266 | ◆ 20.99 | Linimax, 60 (reg. \$22.99) |
| 02262 | 18.99 | Male Formula, 60 |
| 02273 | 21.99 | Mood Plus, 60 |
| 02264 | 16.99 | Osteogen, 90 |
| 02272 | 19.99 | Rezist Plus, 60 |
| 02270 | ◆ 14.99 | Skin, Hair & Nails, 30 (reg. \$15.99) |
| 02260 | 27.99 | Superfood Multiple, 90 |

Traditional Remedies

| | | |
|-------|---------|---|
| 02330 | \$11.99 | Beef, Iron & Wine Tonic |
| 02320 | ◆ 10.99 | Cough Syrup & Decongestant (reg. \$12.99) |
| 02358 | 9.99 | Menthol Camphor Ointment |
| 06604 | 4.99 | MC Ointment, Travel Size |
| 06630 | 10.99 | Menthol Rub |
| 10498 | 8.99 | Pain Relief Burn Cream |
| 02372 | ◆ 7.99 | Petro Carbo Salve (reg. \$9.99) |
| 02373 | 4.99 | PC Salve, Travel Size |
| 02300 | 8.99 | Settelz |
| 02326 | ◆ 4.99 | Supercold Cough Medicine (reg. \$5.99) |
| 02316 | 12.99 | White Cream Liniment, 11 oz. |

NATURAL PLANT-BASED HOME CARE

Household and Cleaning Products

| | | |
|-------|---------|--|
| 16780 | \$12.99 | Lemon Automatic Dishwashing Detergent |
| 16776 | ◆ 7.49 | Lemon Furniture Polish (reg. \$7.99) |
| 16750 | 7.99 | Lemon Toilet Bowl Cleanser |
| 16788 | ◆ 5.79 | Orange Citrus Tub & Tile Cleaner (Buy one, get the second for \$2.89) |

All-Purpose Cleaners

Buy any one of these and get the matching scent of Natural Room Freshener for \$2.49

| | | |
|-------|--------|------------------|
| 16781 | \$5.99 | Aloe & Green Tea |
| 16783 | 5.99 | Lavender |
| 16782 | 5.99 | Lemon |
| 16784 | 5.99 | Orange Citrus |

All-Purpose Wipes

| | | |
|-------|--------|------------------|
| 16701 | \$6.99 | Aloe & Green Tea |
| 26702 | 6.99 | Lemon |

Laundry Detergents

| | | |
|-------|----------|--|
| 26742 | ◆\$11.99 | Fragrance Free Lemon Liquid Laundry Concentrate (reg. \$12.99) |
| 16741 | ◆ 11.99 | Lemon Liquid Laundry Concentrate (reg. \$12.99) |
| 06738 | 12.99 | Watkins Laundry Detergent |

Liquid Dish Soap Concentrates

| | | |
|-------|--------|------------------|
| 16771 | \$6.99 | Aloe & Green Tea |
| 16773 | 6.99 | Lavender |
| 16772 | 6.99 | Lemon |

| | | |
|-------|------|---------------|
| 16774 | 6.99 | Orange Citrus |
|-------|------|---------------|

Liquid Hand Soaps

| | | |
|-------|--------|------------------|
| 13050 | \$7.49 | Aloe & Green Tea |
| 13052 | 7.49 | Lavender |
| 13051 | 7.49 | Lemon |
| 13053 | 7.49 | Orange Citrus |

Travel Kit

| | | |
|-------|----------|---------------------------------|
| 16706 | ◆ \$7.49 | Home Care Sampler (reg. \$7.99) |
|-------|----------|---------------------------------|

Window Cleaners

| | | |
|-------|----------|--------------------------------|
| 16798 | ◆ \$4.19 | Aloe & Green Tea (reg. \$4.69) |
| 16799 | ◆ 4.19 | Lavender (reg. \$4.69) |

Sink Sets

| | | |
|-------|---------|----------------|
| 20472 | \$17.99 | A> Sink Set |
| 20469 | 17.99 | Lemon Sink Set |

Natural Room Fresheners

| | | |
|-------|--------|------------------|
| 26721 | \$5.99 | Aloe & Green Tea |
| 26723 | 5.99 | Lavender |
| 26722 | 5.99 | Lemon |
| 26724 | 5.99 | Orange Citrus |

HOME CARE

Traditional Home Care Favorites

| | | |
|-------|---------|---|
| 06785 | \$10.99 | Degreaser, 32oz |
| 06730 | 15.99 | Generation III Laundry Detergent |
| 06795 | 10.99 | Toilet Bowl Cleanser (Not available in HI, DE, or NH) |
| 06248 | 4.99 | Bathroom Caddy/Brush (for #06794 and #06795) |

Insect Repellent (Limited Quantities)

| | | |
|-------|--------|--|
| 06835 | \$9.99 | Insect Repellent Lotion* |
| 06830 | 7.99 | Insect Repellent Spray* (* Not available in HI, DE, or NH) |